

As Gustav Daiber GmbH, we stand for tradition and quality since 1912. We are one of Europe's leading corporate fashion platforms, specialized in leisure, sportswear, business and workwear. As a family-owned company, we operate globally while consistently taking a forward-looking and innovative approach.

We are looking for an

INTERNATIONAL SALES MANAGER (m/f/d)

Sales Region: France (Field Sales / Home Office) • Location: Based in France or a border region

Your Responsibilities

- Build, maintain and further develop long-term relationships with our international existing customers and distribution partners.
- Identify market potential, develop new target groups and independently create sales strategies for your assigned markets.
- Conduct price and contract negotiations and manage projects through to successful completion.
- Visit customers regularly on-site and represent our brands at international trade fairs and exhibitions.
- Monitor market trends and competitor activities and derive appropriate sales measures.
- Work closely with Sales, Marketing, Product Development and Business Development while maintaining sales forecasts and relevant data in our ERP system.

Your Profile

- You are passionate about sales, understand customer needs and enjoy building long-lasting business relationships.
- You work independently, are results-oriented and are willing to travel extensively.
- You are open to digital sales approaches and recognize their potential for sustainable business growth.
- You have completed a commercial apprenticeship or hold a university degree, ideally combined with experience in the textile industry. Applications from career changers and candidates from other industries are expressly welcome.
- You remain calm and maintain an overview even in challenging situations, finding pragmatic solutions.
- You are proficient in Microsoft Office, hold a valid Class B driving licence and are business-fluent in French. German and/or English language skills complete your profile. Additional foreign languages are an advantage.

What We Offer

- **DAIBER MAKES IT SECURE:** A future-proof and innovative family-owned company with flat hierarchies.
- **DAIBER MAKES IT DIVERSE:** A varied role in an international working environment with a high degree of autonomy.
- **DAIBER MAKES IT APPRECIATIVE:** An open feedback culture based on strong corporate values.
- **DAIBER MAKES IT EXCITING:** The opportunity to take ownership of exciting international projects.
- **DAIBER MAKES IT LONG-TERM:** Professional and personal development opportunities, above-average remuneration and a company car (including private use).
- **DAIBER MAKES IT ATTRACTIVE:** Attractive employee benefits, including Corporate Benefits, JobRad and EGYM Wellpass® corporate fitness.

Interested?

We look forward to receiving your complete application, including your cover letter, CV, references, salary expectations and earliest possible starting date. Please submit your application via our online application form on our website or by email to bewerbung@daiber.de.

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**We connect brands with people.
Our products create identity.**

www.daiber.de